

Robert S. Baumgartner

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CAREER OBJECTIVE - A career opportunity that will utilize my unique combination of Technical and Business experience and education to ultimately advance the quality, productivity, and competitiveness of the organization

PROFESSIONAL EXPERIENCE

Anheuser-Busch Companies: Packaging Group Corporate Office (Sunset Hills, MO)

Manager Engineering (Dec.'08 – Present)

- Responsible for developing, implementing, and managing capital administration, project management, and cost reduction strategies. Department utilizes analytical tools and resources to improve operational issues and provides management with the best possible information for making strategic decisions.

Principal Engineer (Feb.'01 – Dec.'08)

- Designed, developed, and managed the implementation of AGV (Automatic Guided Vehicle) technology within aluminum can manufacturing facilities at Columbus, OH, Arnold, MO, Newburgh, NY, Oklahoma City, OK, and Jacksonville, FL, \$5MM Capital, 17% ROI, \$1+ MM savings per location
- Performed engineering analyses and managed implementation of operational staffing, quality, warehouse utilization, safety, and efficiency optimization projects.

Regional Sales Manager (Jun'99 – Jan.'01)

- Provided flexibility and initiative while accepting a newly created position to develop a major strategic plan for new business opportunities with a national soft drink customer (Coca-Cola), beginning in July 2000
- Directed and managed the MCC's Customer Account Response Team (CART) for 16 individual soft drink canning facilities, representing 6 billion can/lid sales, and up to \$560 million in annual sales. The partnership process was achieved by identifying customer needs and developing/implementing strategies and action plans designed to maximize customer satisfaction, improve quality, and reduce total system cost and enhance long term sales position
- Cultivated business relationships through sales calls, business proposals, negotiations with both existing and potential customers in order to support MCC's strategic goals
- Provided liaison support for Corporate and departmental objectives through management of MCC internal technological improvement projects

Operations Engineer (Nov'95 - May 99)

- Trained and instructed both hourly and management personnel in World Class Manufacturing and TPM methodology through a 2 day off-site course
- Managed a cross-functional team which developed a "Lessons Learned" knowledge sharing application on Lotus Notes (shared database between 12 locations)
- Managed the design, development, and implementation of (3) Strike Contingency Plans for "Union" manufacturing facilities
- Designed, developed, and implemented a company wide team strategy for TPM (Total Productive Manufacturing) and Lean Manufacturing
- Developed and analyzed a monthly Asset Utilization report to identify throughput opportunities
- Utilized Machine Reliability techniques to increase equipment availability and throughput
- Performed analyses for operational staffing, warehouse capacities, and manufacturing optimization
- Developed, justified (\$700M/yr savings), and implemented videoconference technology

Robert S. Baumgartner (Continued)

National Technical Sales Manager (Temporary assignment Jun'95 – Oct'95)

- Managed the team development of two (2) Lotus Notes applications for Customer Call Reporting (CCR) and Customer Satisfaction Team (CST) databases
- Provided technical leadership of the A-BI Customer Satisfaction process
- Advanced the customer Partnering effort
- Provided primary direct technical support for corporate contacts of Anheuser-Busch customer
- Negotiated tactical supply issues

Senior Process Engineer (Nov'92 – Jun'95)

- Participated in CST/TPR(Customer Satisfaction Team) meetings as OE representative
- Designed, developed, and implemented plastic dunnage project via a team effort with ABI Corporate Operations, Purchasing, PTG, and Quality: total project capital exceeded \$25,000,000 with a 14% DCFROI (PP of 4 years)
- Developed partnership with ABI-PTG on Shrink Film Decoration technology research team
- Provided corporate project management support for projects at 8 “can” and 3 “lid” manufacturing facilities across the United States
- Trained and facilitated Continuous Process Improvement teams
- Developed and implemented an “Equivalent Annuity” methodology for fork lift replacement based on a 16,000 hour life-cycle.

Anheuser-Busch Companies Metal Container Corp Can Plant - Arnold, MO

Maintenance Shop Supervisor (Sep'90 – Nov'92)

- Managed 12 hourly employees (Teamster's Union) in the maintenance shop
- Utilized Continuous Process Improvement for production/support equipment maintenance and to manage costs
- Developed and managed capital projects to improve manufacturing processes
- Communicated policy deployment via verbal and written methods

Project Mechanical Engineer (Sep'88 – Sep'90)

- Developed and managed the implementation of capital projects within a single beverage “can” manufacturing operation
- Utilized process and equipment improvement methods and preventive/predictive maintenance systems to increase productivity of high speed manufacturing equipment

<i>Nordyne Incorporated Intertherm, Inc.</i>	<u>Plant / Manufacturing Engineer</u> <i>St. Louis, Mo</i>	4/86 to 9/88
<i>General Metal Products St. Louis, Mo</i>	<u>Manufacturing Engineer / Robotics</u> <u>Tool & Die Design / Estimating</u> <u>Quality Engineer / Supervisor</u>	1/85 to 4/86 7/84 to 12/84 1/84 to 6/84

EDUCATION

<i>Fontbonne University Clayton, Mo</i>	Degree: Masters Major: Business Administration	1989
<i>University of Missouri-Rolla Rolla, Mo</i>	Degree: Bachelor of Science Major: Mechanical Engineering	1983