

Director of Civil Construction and Commercial Business Development:

Specialty Contractor, servicing the Midwest, working in:

- site/ground improvement
- earth retention
- foundation rehabilitation
- soil stabilization
- settlement control

is expanding and in need of an Director to head our Civil Construction Division.

Responsibilities include the day-to-day management of the Civil Construction Division, located in the St. Louis area. Must have the ability to lead and direct professional staff including project managers and engineers, which would involve managing the business development team, engineering department, estimating and proposal preparation process, contract negotiations, project profitability, monitoring and managing project schedule, project production, cost control and QA/QC requirements, project invoicing, and securing payment.

Qualified candidates must have 5-7 years of experience with a BS degree in Civil Engineering or Construction Management. Some experience within project development/management/marketing is preferred.

**Other requirements include:**

- Strong project management experience in heavy civil construction.
- Strong project management experience in general construction, ground improvement, drilling, piling, and earth retention.
- Solid familiarity with all project contractual requirements.
- Proven experience working effectively as a liaison with Engineers, General Contractors, and Owners.
- Excellent communication, writing and computer skills.
- E-mail resume and salary history to [admin.interview@gmail.com](mailto:admin.interview@gmail.com)